#### Application

Start of stand allocation: 1 October 2019

Phone +49 40 3569 2393, Fax +49 40 3569 692393 sales@get-nord.de get-nord.com



**GET Nord** Trade Fair Electrical Engineering, Sanitation, Heating, Air-Conditioning

19-21 November 2020

1. Company (if EU entrepreneur: full company name including legal form and address	according to VAT registration)
D private person D registered entrepreneur (or legal entity with VAT-RegNo	.) VAT-RegNo. (EU)
Commercial/Company RegNo. (non-EU)	Country of the head office
Address/P.O. Box	
Country abbr. Postcode Town/City	
Phone	Fax
E-mail (company)	Internet
Director first name/surname	
2. Contact person E-mail	
First name	_ Surname
Department	_ Function
Phone	_ Mobile
3. Correspondence address 🗆 as 1. 🗅 other	
4. Invoice address 🗅 as 1. 🗋 as 3. 🗅 other	
5. E-mail for electronical invoicing	
6. Application is herewith made for the inclusion of co-exhibitors. (Please use	
7. The following products will be presented (please itemize)	

#### Prices/Costs (plus VAT)

8. Order exhibition space	(minimum size 9 sq. m)		We would like to be placed in the	following specialist category
sq. m, if possible	m wide and m de	eep.	(Please tick only one category)	
Stand requirements	Price (participation fee) pe	r sq. m exhibition space	Building systems technology Lighting technology	
Row stand, 1 side open	∎ € 165		electrical engineering, sanitation,	Air-conditioning, cooling,
Corner stand, 2 sides open	∎ € 176		heating, air-conditioning	ventilation
Front stand, 3 sides open	∎€184		<ul> <li>Electrical and Sanitary</li> <li>technology</li> </ul>	<ul> <li>Pumps and drive-technology</li> <li>Plumbing technology</li> </ul>
Island stand, 4 sides open	∎€191		Heating technology	Tools and equipment
Please send us your stand construction offers (no all-inclusive package).		Renewable energies	Service providers	
9. Mandatory payments			We focus on	
Image: Marketing package per main exhibitor: € 250       Image: AUMA fee per sq. m: € 0.60         Image: Co-exhibitor fee per co-exhibitor: € 260       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense         Image: Marketing package per co-exhibitor: € 250       Image: Advertising expense		<ul> <li>Sanitation, heating and climate technology</li> <li>Electrical technology range</li> <li>Both ranges equally</li> </ul>		

12. Technical details (required for stand allocation) UWater supply/outlet Two floor stand

Max. floor load/sq. m \_\_\_\_\_ kg (if > 450 kg/sq. m) Height of stand/fair item: \_\_\_\_\_ m (if > 3.0 m)

13. General and Specific Terms of Participation, Technical Regulations and House Rules of Hamburg Messe and Congress GmbH shall be an integral part of the contract. They are applicable in the version valid at the time of signing of contract, and can be inspected at get-nord.com/applicationforms. We are also happy to send you these documents by e-mail on request (please contact: info@get-nord.com). In case of application on behalf of a foreign exhibitor by an inland agent the inland agent is liable for the obligations of the foreign exhibitor resulting from this agreement.

Place and date

Surname, first name

Hamburg Messe und Congress GmbH P.O. Box 30 24 80 · 20308 Hamburg Messeplatz 1 · 20357 Hamburg Germany 
 Phone
 +49 40 3569 0

 Fax
 +49 40 3569 2203

 info@hamburg-messe.com · info@cch.de

 hamburg-messe.com · cch.de

MD: Bernd Aufderheide (President + CEO), Uwe Fischer Chairman of Supervisory Board: State Secretary Dr. Torsten Sevecke Commercial register: local court Hamburg HRB 12054 Registered office: Hamburg

Signature (please print and sign)

Legal Form: Limited Liability Company VAT-Reg.-No.: DE811214125 Hamburg Commercial Bank BIC: HSHNDEHH IBAN: DE10 2105 0000 0228 1300 00

# **Specific Terms of Participation 2020**





<b>Event and legal entity:</b> Hamburg Messe und Congress GmbH Postfach 30 24 80 · 20308 Hamburg Messeplatz 1 · 20357 Hamburg – hereinafter called <b>HMC</b> –	Tel.: +49 40 3569 0 Fax: +49 40 3569 2203	info@hamburg-messe.de hamburg-messe.de	
Event title:	GET Nord 2020 – Trade Fair Electrical Engineering, Sanita	ation, Heating, Air-Conditioning	
Venue:	HMC Fairground		
Event duration:	November 19–21, 2020		
Project management:	4 Fairs & Exhibitions		
	Michael Arfmann Project Director	Tel.: +49 40 3569 2150 E-mail: michael.arfmann@hamburg-messe.de	
	Sabine Amsberg Project Manager	Tel.: +49 40 3569 2153 E-mail: sabine.amsberg@hamburg-messe.de	
Deadline for registrations/ Start of space allocation:	October 1, 2019		
Deadline for entries in exhibitor directory:	September 15, 2020		
Opening times:	Daily Saturday	09.00 am—06.00 pm 09.00 am—05.00 pm	
Assembly times:	November 14–17, 2020 November 18, 2020	07.00 am—midnight 07.00 am—06.00 pm	
Disassembly times:	November 21, 2020 November 22–24, 2020	05.00 pm—midnight midnight—12.00 pm	
Minimum stand size:	9 sq. m ground surface		
Early stand assembly/ Extended disassembly:	Any requests for early stand assembly/extended disassembly times must be submitted in writing to the Trade Fair and Exhibition Technology Department and approved (see Online Service Center/approvals and applications). If you have any questions, please contact the Trade Fair and Exhibition Technology Department (Tel.: +49 40 3569 2528/ e-mail: ops@hamburg-messe.de).		
Exhibitor passes: (see clause 16 ATB)	Up to a stand size of 12 sq. m exhibitor will receive two exhibitor passes free of charge. One additional pass will be issued free- of- charge for every further 10 sq. m or part of sq. m With a booth size of 203 sq. m and more you get 25 exhibitor passes maximum. The free exhibitor passes and any additional, paid exhibitor passes (€ 21.01 plus VAT per pass or € 10.50 per one-day-pass plus VAT) can be picked up or purchased at the exhibitor ticket shop. To access the exhibitor ticket shop online, go to Online Service Center > Exhibitor Service Orders. Fees for additional, purchased exhibitor passes will be billed after the end of the event. NO exhibitor passes are needed for assembly and disassembly.		
<b>Marketing package:</b> (see clause 14 ATB)	The charge for the mandatory Marketing package for principal and associate exhibitors is € 250.00 each plus VAT. This fee includes an entry in all of the trade fair media (printed & online list of exhibitors, app, and Visitor Information System), plus online match- making, free visitor Wi-Fi as well as advertising materials (posters, visitor bulletin). The deadline for requesting an entry in the trade fair media (catalogue copy date) will be communicated by the responsible service partner in a timely fashion. Requests not received by the deadline will result in existing information from the event registration / acceptance data being used. Exhibitors registered / accepted after the deadline will be entered into the online list of exhibitors only; full charges apply. Feel free to direct any enquiries to our partner, A. Sutter Fair Business GmbH. For contact information refer to our Online ServiceCenter.		
Registration charge for co-exhibitors:Co-exhibitors must be notified to HMC in writing with indication of company name, address, and products/services. Please complete the separate registration form for this purpose. The charge for co-exhibitors is € 260,00 plus VAT per co-exhibitor, and will be invoiced to the main exhibitor.			
Exchange of exhibitor:	The transfer of the booked stand space is only possible by prior approval of HMC and signing a transfer agreement.		
Exhibit protection:	Subject to a decision by the Federal Justice Ministry, HMC offers exhibitors a certificate for submission to the German Patent and Trade Mark Office that the exhibit to be protected (consumer/investment product, design/utility model) has been exhibited at GET Nord 2020. For further information see Online Service Center / approvals and applications.		
Advance payment for expected additional costs: (see clause 5.3 ATB)	No additional advance payment is required for GET Nord 2020.		

Status: April 2019. Subject to change.

## **Specific Terms of Participation 2020**



Event-specific additions to General Terms of Participation (ATB), Technical Regulations (TR) and House Rules of Hamburg Messe and Congress GmbH (HMC)

Invitations:	Exhibitors can invite their customers to the event by sending them invitations for free admission. The invitation which have been used by the customers will <b>not be</b> charged to the exhibitor. Invitations can be ordered in the exhibitor ticket shop (accessed via the Online Service Center). It is possible to order printed invitations or digital codes in the exhibitor ticket shop or to send the invitations to your customers directly from the shop. The exhibitor ticket shop also provides you with a list of the invitations which have already been used and, after the exhibition has started, a list of the invitations with admittance.
<b>Reductions in size of stand space:</b> (see clause 8.6 ATB)	The stand space specified in the acceptance is binding. After acceptance, any reductions in stand space requested by the exhibitor are possible only in consultation with HMC, and do not lead to reduction in stand rent. If HMC succeeds in renting out the stand space to a third party, an administrative fee amounting to 25 % of the participation fee for the space not used by the exhibitor is payable in accordance with clause 8.6 ATB.
<b>Cancellation of stand:</b> (see clause 8.2 et seq. ATB)	Free-of-charge cancellation is possible within the period specified in the placement proposal, or until acceptance without placement proposal. In the event of cancellation after acceptance, clauses 8.2 et seq. ATB shall be applicable.
<b>Stand design:</b> (see clause 7 ATB, 7.5 TR)	The obligatory minimum requirements are floor covering over the full surface (carpet etc), stand inscription (company name and address) and stand participation walls visually appropriate to the surroundings (e.g. wallpapering or fabric wall covering).
<b>Two-floor stands:</b> (see clause 7.5 ATB, 5.9 TR)	For two-floor stands, the built area of the upper floor will be charges additionally with 50 % of the participation fee of the ground floor area. Such two-floor constructions require the approval of HMC (cf. Online Service Center).
Acoustic performances: (see clause 13 ATB)	During regular opening hours, music performances or music played on exhibition grounds may not exceed a sound level of 60 decibles. Any acoustic performances require the written consent by HMC's project management. Copyrighted acoustic performances have to be announced (cf. Online Service Center).
Advertising expense:	The fee for the advertising expense amounts to € 5.00 per sq. m plus VAT. For this HMC will provide the exhibitor with visitor brochures, DIN A1 posters, newsletter, free admission tickets and one WLAN access during the exhibition.
AUMA fee:	The AUMA fee amounts to € 0.60 per sq. m plus VAT.

# **Application co-exhibitors**

Start of stand allocation: 1 October 2019

Phone +49 40 3569 2393, Fax +49 40 3569 692393 sales@get-nord.de get-nord.com



#### 19-21 November 2020

Please note that a	I co-exhibitors must be registered and require permission to	attend from Hamburg Messe und Congress GmbH.	
Co-exhibitors:	Co-exhibitors are companies other than the main exhibitor with representation by their own staff in a rented stand area. They are also considered to be co-exhibitors if they are associated with the main exhibitor in financial or organisational terms.		
Registration fee:	€ 260.– excluding VAT per co-exhibitor.		
Marketing package:	An entry will be made in the GET Nord 2020 catalogue and the associated online exhibitor database. The fee for the marketing package is € 250.– excluding VAT.		
Name of the main	exhibitor		
		Regist	ration No.
	t the following co-exhibitor to be included at GET Nord 2020 al co-exhibitors, please use copies of this form.)		
Company (if EU entr private person	repreneur: full company name including legal form and address acco <b>registered entrepreneur</b> (or legal entity with VAT-RegNo.)		
Commercial/Compan	y RegNo. (non-EU)	Country of the head office	
Contact Person			
Address/P.O. Box			
Country abbr. Postco	ode Town/City		
Phone		Fax	
E-mail (company)		Internet	
E-mail for electron	ical invoicing		
The following <b>produ</b>	cts will be presented (please itemize)		
We focus o	n the following specialist category		

(Please tick only one category)

<ul> <li>Building systems technology electrical engineering, sanitation, heating, air-conditioning</li> </ul>	Electrical and Sanitary technology	Lighting technology	Plumbing technology
	Heating technology	Air-conditioning, cooling, ventilation	Tools and equipment
	Renewable energies	Pumps and drive-technology	Service providers

By submitting this registration, the undersigned accepts the General and Specific Terms of Participation, Technical Regulations and House Rules of Hamburg Messe und Congress GmbH. Furthermore, the undersigned undertakes to extend these terms and rules to any co-exhibitors. They can be inspected at get-nord.com/applicationforms. The main exhibitor agrees that the co-exhibitor is allowed to place orders via the online service centre at his own expense.

Place and date

Surname, first name main exhibitor

Signature main exhibitor (please print and sign)



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MD: Bernd Aufderheide (President + CEO), Uwe Fischer Chairman of Supervisory Board: State Secretary Dr. Torsten Sevecke Commercial register: local court Hamburg HRB 12054 Registered office: Hamburg Legal Form: Limited Liability Company VAT-Reg.-No.: DE811214125 Hamburg Commercial Bank BIC: HSHNDEHH IBAN: DE10 2105 0000 0228 1300 00