

## Price list 2020\_B2B



**This price list is an extract of our offered services for your first calculation.**

For more information and prices please contact the customerservice:  
[customerservice@hamburg-messe.de](mailto:customerservice@hamburg-messe.de)

The prices quoted apply until four weeks prior to the fair. Orders received later will be subject to a 20% surcharge. Please bear in mind that your actual consumption will not be known until after the fair.  
 The prices quoted are net prices which are subject to value added tax. Subject to alteration.

Bestellungen nehmen wir gerne über das [Online Service Center](#) entgegen

[Please click here for Technical regulations](#)

[General Terms and Conditions for Services of Hamburg Messe und Congress GmbH](#)

correct as of: 12/2019

		Price per
<b>Ceiling fixtures/suspended items</b>		
<b>1. Hanging points in existing on-site hanging grid (reflected ceiling plan available on request)</b>		
<b>Halls A1–A4 and B5–B7, parts of halls B1–B4 (depending on ceiling height above your exhibition space):</b>		
3130401C	Steel cable fixture, up to 24 m ceiling height, max. load 50 kg	124,75
3130402C	Fitting a connection lead 230 V/3 kW, up to 24 m ceiling height	96,90*
<b>Parts of halls B1–B4 (depending on ceiling height above your exhibition space):</b>		
3130101C	Steel cable fixture, up to 7 m ceiling height, max. load 50 kg	65,70
3130102C	Fitting a connection lead 230 V/3 kW, up to 7 m ceiling height	46,79*
<b>2. Hanging points outside the existing on-site hanging grid</b>		
<b>Halls A1–A4, B5–B7, and parts of B1–B4 (Depending on ceiling height above exhibition space):</b>		
3130406C	Joining two steel cables to create the desired hanging point	243,95
3130407C	Auxiliary construction to create the desired hanging point (for example beneath ventilation unit)	on request**
3130408C	Auxiliary construction hanging points, max. load 50 kg, perpendicular	119,19
<b>Parts of halls B1–B4 (depending on ceiling height above exhibition space):</b>		
3130107C	Auxiliary construction to create the desired hanging point (for example beneath ventilation unit)	on request**
3130106C	Auxiliary construction hanging points, max. load 50 kg, perpendicular	60,15
* The connection power required for this purpose must be taken into account when dimensioning the standard main power connection.		
** The costs for the auxiliary construction are based on the prices / meter aluminum crossbar as well as the prices / steel cable suspension mentioned under point 1.		
<b>3. Attachments</b>		
3130501C	to rent: chain block	50,10
3130502C	to rent: motorised chain hoist	on request
3130503C	Setting suspended fixture to right height	38,99
3130505C	End-to-end connection with attachment link in accordance with BGV C1 (trade association safety regulation)	16,70
3130509	Light and crossbeam technology: we request a return call	on request
3130510C	Installation/regging of loads	on request
3130981	Installation	62,39/hour
3130982C	Installation incl. work platform	115,85/hour
<b>Compressed-air connection</b>		
Cool-dried air, laying of pipes to quoted connection point, 1 stopcock relevant to the air quantity ordered		
3140101C	1 – 300 litre/min.	600,40
3140102C	301 – 500 litre/min.	718,50
3140103C	501 – 1000 litre/min.	1.519,40
3140104C	1001 – 1500 litre/min.	1.870,30
3140105C	1501 – 2000 litre/min.	2.338,15
3140106C	2001 – and over litre/min.	on request
Additional compressed air requirements and early or longer supplies are offered as special services. Special services are charged at an hourly rate of EUR 48.00 plus VAT.		
<b>Electrical installations</b>		
Minimum requirement: Before electricity can be supplied to the stand, either an AC feed line or a three-phase supply lead must be ordered.		
<b>AC Power supply incl. fault current system</b>		
3110101C	Stand feed line up to 3 kW AC, including 1 earthed socket Lower specification for AC power supply (please give without fail, otherwise a standard 3 kW will be calculated) AC power supply: 1 kW or 2 kW	122,00
<b>Three-phase supply including meter, main switch and fault current system</b>		
3110201C	Three-phase current up to 5 kW	142,59
3110202C	Three-phase current up to 10 kW	203,29
3110203C	Three-phase current up to 15 kW	328,60
3110204C	Three-phase current up to 30 kW	536,90
3110206C	Three-phase current up to 45 kW	828,79
3110207C	Three-phase current up to 60 kW	1.043,75
3110208C	Three-phase current up to 80 kW	1.380,75
For connections over 5 kW, an invoice is issued for the actual amount used. The price per kW is EUR 0.41, including the event organiser's own power usage, plus statutory VAT.		
The above prices apply to connections up to 80 kW. For every additional kW an additional charge of EUR 17,82 will be levied.		
3110205C	additional kW above 80 kW	18,35
<b>Sockets without stand feed line</b>		
3110301C	additional earthed socket	38,99
3110302C	Three-phase socket CEE 16 A	61,85
3110303C	Three-phase socket CEE 32 A	74,00
3110304C	Three-phase socket CEE 63 A	90,80
3110305C	Three-phase socket CEE 125 A	173,79
3110306C	Extension cord, tripple socket	8,39
<b>Distribution</b>		
3110401C	combination of distribution up to 10 sockets	184,60
3110406C	fuse distribution up to 15 kW	165,45
3110407C	fuse distribution up to 30 kW	212,19
3110408C	fuse distribution up to 80 kW	397,85
<b>Connection of electrical equipment provided</b>		
3110501C	Connection up to 5 kW	27,25
3110502C	Connection up to 10 kW	40,10
3110503C	Connection up to 15 kW	50,90
3110504C	Connection up to 30 kW	60,15
3110505C	Connection from 30 kW	98,00
<b>Testing of electrical equipment provided</b>		
3110601C	Appliances up to 3 kW	30,00
3110602C	Appliances up to 30 kW	43,45
3110603C	Appliances from 30 kW	56,20

## Price list 2020\_B2B



**This price list is an extract of our offered services for your first calculation.**

For more information and prices please contact the customerservice:  
[customerservice@hamburg-messe.de](mailto:customerservice@hamburg-messe.de)

The prices quoted apply until four weeks prior to the fair. Orders received later will be subject to a 20% surcharge. Please bear in mind that your actual consumption will not be known until after the fair. The prices quoted are net prices which are subject to value added tax. Subject to alteration.

Bestellungen nehmen wir gerne über das [Online Service Center](#) entgegen

[Please click here for Technical regulations](#)

[General Terms and Conditions for Services of Hamburg Messe und Congress GmbH](#)

correct as of: 12/2019

		Price per
<b>Lighting</b>		
3110706C	LED spotlight ready for wall fitting	62,59
3110707C	Spotlight assembly consisting of 3 x HQI 150 W on 1m mounting ready for ceiling fitting, light spots approx. 4.5m	272,65
3110801C	Depending on the stand construction, it may be necessary for the construction to be earthed at a fee of EUR 28,12. Our contractor will ascertain the necessity of this and carry out any necessary work while the stand is being constructed.	28,95
<b>Floor coverings</b>		
2103201C	<b>Carpet, Rib weave, incl. foil cover and removal</b> standard colours: black (2103201C), silver (2103202C), dark grey (2102203C) grey (2103204C), cobalt (2103205C), blue (2103206C), dark green (2103207C) green (2103208C), dark red (2103209C), red (2103210C), orange (2103211C) different colours on request	9,99 / sqm
2103272C	<b>Carpet, Velour, incl. foil cover and removal</b> standard colours: black (2103272C), sapphire blue (2103270C), dark grey (2103273C), richelieu red (2103275C), dark blue (2103271C), ivory (2103274C) different colours on request	17,80 / sqm
2103220C	<b>Carpet, Needle felt, incl. foil cover and removal</b> standard colours: black (2103220C), granite grey (2103221C), grey (2103222C), white (2103228C), yellow (2103229C), red (2103227C), light blue (2103260C) grass green (2103262C), cobalt (2103263C), dark red (2103264C), orange (2103265C), emerald (2103266C) different colours on request	14,49 / sqm
2103242C	<b>PVC, incl. foil cover and removal</b> with nubs, dark grey (2103242C), only with nubs (2103240C), white (2103243C)	27,85 / sqm
<b>Information and communications technology</b>		
<b>Internet (LAN) + Office equipment</b>		
4001005C	<b>Internet access (4 Mbit/s, shared) for up to three connections/terminals</b> Provision of an Internet connection with private IP address and support from our service partners throughout the entire period of use. Set-up of an Internet connection for up to three customer terminals. No additional charges will be incurred. Requirements: functional PC/Mac/laptop with Ethernet network card, operating system with hardware and software already set up. (TCP/IP protocol and Internet browser)	410,97
4001009C	<b>Internet access (10 Mbit/s, shared) for up to three connections/terminals</b> Provision of an Internet connection with private IP address and support from our service partners throughout the entire period of use. Set-up of an Internet connection for up to three customer terminals. No additional charges will be incurred. Requirements: functional PC/Mac/laptop with Ethernet network card, operating system with hardware and software already set up. (TCP/IP protocol and Internet browser)	627,27
4001017C	<b>Surcharge for public IP</b> (only available in combination with item 4001005C or 4001009C)	50,47
4002001C	<b>Internet access for an additional terminal (4/10 Mbit/s, shared)</b> Integration of an additional exhibitor computer into an existing multi-workstation Internet solution (increased number of terminals). Requirements: Windows 98, 2000, NT 4.0, XP, Vista, Mac OS X 10.5 (TCP/IP protocol and Internet browser)	91,67
4002002C	<b>Multimedia computer incl. software (German, English)</b> Provision of a computer incl. 19" TFT display, mouse, keyboard, network card, Windows Vista and MS Office Standard 2007, including function test and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	226,60
4002003C	<b>Laptop (keyboard only available with German layout) incl. software (German, English)</b> Provision of a laptop with a 15" display, network card, Windows Vista and MS Office Standard 2007, including function test and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	236,90
4002004C	<b>Office laser printer</b> Included: provision of a black and white laser printer with USB and LAN connection, two paper feeds (incl. 150 sheets of paper for each), a minimum speed of 12 pages a minute and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	169,95
4001001C	<b>Plain paper fax machine</b> Provision of a fax machine with 100 sheets of A4 paper incl. TAE connection (1 phone number), system connection, function test at exhibitor's stand and support from our service partners throughout the entire period of use.	206,00
4001004C	<b>Subscriber connection with phone, digital</b> Provision of a digital subscriber connection with corded phone system, 1 phone number per stand, incl. PNT-E, function test and support from our service partners throughout the entire period of use.	166,96
4001003C	<b>Subscriber connection, digital</b> Provision of a digital subscriber connection with 1 phone number per stand, incl. PNT-E, function test and support from our service partners throughout the entire period of use. Requirements: a phone is not provided. DSL is not available through this connection.	140,18
4001002C	<b>Subscriber connection, analogue (a/b)</b> Provision of an analogue (a/b) subscriber connection with 1 phone number per stand, incl. TAE socket, function test and support from our service partners throughout the entire period of use. Requirements: a phone is not provided. DSL is not available through this connection.	135,96
<b>WI-FI</b>		
4001024C	<b>Provision of a wireless access point 4 Mbit</b> Providing a wireless router with a protected access to the Internet (4 Mbit/s) for WLAN-enabled devices by definition. The wireless access point with 4 Mbit/s is suitable to a maximum of 25 users. Wireless access point: IEEE 802.11a/g/n Standard, Compatible with 802.11a/g/n, WPA Personal/WPA Enterprise WPA2 Personal/WPA2 Enterprise WPA2-PSK/AES, 64/128-bit Data Encryption	592,25
4001025C	<b>Provision of wireless access point 10 Mbit</b> Providing a wireless access point with a protected access to the Internet (10 Mbit/s) for WLAN-enabled devices by definition. The wireless access point with 10 Mbit/s is suitable to a maximum of 25 users. Wireless access point: IEEE 802.11a/g/n Standard, Compatible with 802.11a/g/n, WPA Personal/WPA Enterprise WPA2 Personal/WPA2 Enterprise WPA2-PSK/AES, 64/128-bit Data Encryption	798,25
4001030C	<b>Wi-Fi on the 100 m² stand</b> Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 100 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 50 end devices.	795,00
4001031C	<b>Wi-Fi on the 200 m² stand</b> Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 200 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 80 end devices.	990,00

## Price list 2020\_B2B



**This price list is an extract of our offered services for your first calculation.**

For more information and prices please contact the customerservice:

[customerservice@hamburg-messe.de](mailto:customerservice@hamburg-messe.de)

The prices quoted apply until four weeks prior to the fair. Orders received later will be subject to a 20% surcharge. Please bear in mind that your actual consumption will not be known until after the fair.

The prices quoted are net prices which are subject to value added tax. Subject to alteration.

Bestellungen nehmen wir gerne über das [Online Service Center](#) entgegen

[Please click here for Technical regulations](#)

[General Terms and Conditions for Services of Hamburg Messe und Congress GmbH](#)

correct as of: 12/2019

		Price per
4001032C	<p><b>Wi-Fi on the 300 m<sup>2</sup> stand</b> Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 300 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 100 end devices.</p>	1.200,00
4001033C	<p><b>Wi-Fi for up to 10 users (one end device per user)</b> Provision of Wi-Fi access data for a maximum of 10 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	499,00
4001034C	<p><b>Wi-Fi for up to 25 users (one end device per user)</b> Provision of Wi-Fi access data for a maximum of 25 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	799,00
4001035C	<p><b>Wi-Fi for up to 50 users (one end device per user)</b> Provision of Wi-Fi access data for a maximum of 50 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	899,00
4001036C	<p><b>Wi-Fi for up to 100 users (one end device per user)</b> Provision of Wi-Fi access data for a maximum of 100 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	1.399,00
4001037C	<p><b>Wi-Fi LAN adapter</b> The adapter can be used for end devices without Wi-Fi. This adapter connects wired end devices with the Wi-Fi. Every end device integrated with an adapter counts as one user.</p>	250,00
4001026C	<p><b>Charge for registration of own WLAN access point at booth</b></p>	72,10
<b>Stand cleaning</b>		
3230100C	<p><b>One-off cleaning service</b> - Prior to the day 1 of the event, hourly rate Cleaning of floor surfaces (vacuum-clean carpets, wash other floor surfaces), Carpet shampoo clean, Glass cleaning, Stand walls, Tables and chairs, Exhibits, Display cabinets, Shelves</p> <p>It is difficult to assess beforehand how much cleaning effort is necessary after stand assembly. Therefore, cleaning prior to the first day of the event is charged per hour, depending on the actual work time. Cleaning is carried out on the night before the event starts.</p> <p><b>Daily cleaning</b> - From day 2 of the event Daily stand cleaning for the duration of the event (from day 2 of the event) includes: Cleaning of floor surfaces such as linoleum, either washing or sweeping with wax shavings, Vacuum-cleaning of carpets, surfaces or tiles, Emptying of waste-paper baskets, Wiping down of tables and chairs.</p> <p>Cleaning prior to day one is NOT included in the daily cleaning! Please order cleaning prior to day one separately.</p>	<p>on effort</p> <p style="text-align: center;">Costs will be calculated per hour</p> <p>30,00/hour</p>
3230201C	up to 49 m <sup>2</sup>	per day:
3230202C	50 – 99 m <sup>2</sup>	flat rate 31,11
3230203C	100 – 249 m <sup>2</sup>	0,59/m <sup>2</sup>
3230204C	250 – 499 m <sup>2</sup>	0,50/m <sup>2</sup>
3230205C	over 500 m <sup>2</sup>	0,46/m <sup>2</sup>
		0,43/m <sup>2</sup>
3230300C	<p><b>Special cleaning service / One-off cleaning</b> Floors, Shampooing carpet, Display cases, Exhibits, Wiping down tables and chairs, Sand walls, Cleaning glass or shelves</p>	<p>on effort</p> <p style="text-align: center;">Costs will be calculated per hour</p> <p>30,00/hour</p>
<b>Shell Scheme packages</b>		
<p>All shell scheme packages at a glance: <a href="#">Shell Scheme packages</a></p>		
<b>Furniture Packages</b>		
<p>all furniture packages at a glance: <a href="#">Furniture Packages</a></p>		
<b>A receipt of our offer:</b>		
<b>Partitions, carpets, stand fittings in addition to the stand package</b>		
B401008C	<p><b>Floor coverings:</b> per m(L) <u>Continuous rep carpeting</u>, incl. protective coating and removal, Standard colours: grey (B401008C), green (B401005C), anthracite (B401009C), dark blue (B401007C), blue (B401006C), red (B401004C), beige (B401002C), black (B401010C), orange (B401003C) other colours on request at extra cost</p>	11,15/sqm
B403008C	<p><u>Continuous velour carpeting</u>, various colours on request, incl. protective coating and removal Standard colours: grey (B403008C), green (B403005C), anthracite (B403009C), dark blue (B403007C), blue (B403006C), red (B403004C), beige (B403002C), black (B403010C), orange (B403003C) other colours on request at extra cost</p>	18,95/sqm
B401060C	<p><u>Laminate flooring</u>, incl. Chipboard raised floor 38 mm, edge trim, installation and dismantling</p> <p>Standardfarben: Chateau Oak (B401060C), Graphit Oak (B401061C), Nutwood (B401062C), Walnut (B401063C), Cherry (B401064C), Real Oak (B401065C), White Oak (B401066C), White Pine (B401067C)</p>	65,70/sqm

## Price list 2020\_B2B



**This price list is an extract of our offered services for your first calculation.**

For more information and prices please contact the customerservice:

[customerservice@hamburg-messe.de](mailto:customerservice@hamburg-messe.de)

The prices quoted apply until four weeks prior to the fair. Orders received later will be subject to a 20% surcharge. Please bear in mind that your actual consumption will not be known until after the fair.

The prices quoted are net prices which are subject to value added tax. Subject to alteration.

Bestellungen nehmen wir gerne über das [Online Service Center](#) entgegen

[Please click here for Technical regulations](#)

[General Terms and Conditions for Services of Hamburg Messe und Congress GmbH](#)

correct as of: 12/2019

		Price per
B401058C	Laminate flooring without sub floor	24,50 /sqm
B401050C	vinyl flooring, decors	on request
B401071C	Chipboard raised floor, approx. 38 mm (for underfloor installation of cables)	41,20/sqm
B401057C	Edge trim for chipboard raised floor	9,89/sqm
B401072C	Raised floor h=approx. 10 cm incl. fascia and aluminum edging on open stand sides, flooring to be ordered separately	63,50/sqm
B404031C	Pedestal BxHxT=100x100x100, white, plate all-round rim additional 1 cm	105,00/sqm
B40403C	Pedestal	on request
<b>System construction walls</b>		
<i>(May not be damaged. You must remove anything you apply to the walls completely without leaving any marks or damage)</i>		
B204006C	wall partition 100 cm aluminium frame, filling white, height 250 cm	H=250 cm 34,61
B204007C	wall partition 50 cm aluminium frame, filling white, height 250 cm	H=250 cm 34,61
B204008C	System partition wall element, 100x250 cm with transparent acrylic glass panel	100x250 cm 111,25
B404040C	door unit, lockable for modular walls	86,89
B404041C	door unit, lockable for modular walls	105,00
B20401C	Increasing of system wall by 0.5 m	23,79
B204002C	Increasing of system wall by 1.0 m	34,80
B200401C	reinforced system wall element for installation of screens, exhibits, etc.	67,05
B407035C	Wall unit, colored vinyl (surcharge), colour to be requested	49,00
B204021C	painting of wall partition white, height of wall 250 cm	H=250 13,49
B204022C	painting of wall partition coloured, please name colour code (RAL, Sikkens, NCS), height of wall 250 cm	H=250 18,55
B204020C	Chipboard cladding	40,10
B204032C	Curtain for system walls, grey	32,10
<b>Signage</b>		
B407231C	Fascia board on open sides of the stand 30 cm height, upper edge 250 cm	28,10
B407232C	Fascia board colored foil per running metre	27,85
B407031C	vinyl letters, black, approx. 10 cm high	3,24
B407034C	Logo print for info counter, front (W 96 cm x H 96 cm)	83,55
B407032C	digital print/ sqm plus carrier material	99,00
B407033C	carrier material for digital print additionally	on request
B204031C	Truss beams as supporting construction for fixing of graphics or lights with light track	27,60
B404911C	working hour	94,69
<b>Waste collection</b>		
3240101C	Waste bag, grey, Mixed waste, 60 l	6,35
3240102C	Waste bag, grey, Mixed waste, 120 l	12,49
3240103C	Waste bag, Paper and cardboard, 120 l	7,95
3240104C	Waste bag, Glass (clear), 120 l	7,95
3240105C	Waste bag, Glass (green and brown), 120 l	7,95
3240106C	Waste bag, Light-density materials, 120 l	7,95
3240107C	Mobile container, Mixed waste, 1.1 m <sup>3</sup>	155,00
3240108C	Mobile container, Light-density materials (cardboard/foil), 1.1 m <sup>3</sup>	74,00
3240109C	Container, Construction waste, 10 m <sup>3</sup>	1.177,00
3240112C	Bulky goods	158,00
	Unannounced waste left behind	on request
3240113C	TIP: To keep unauthorised people from disposing their waste in your container, we would suggest that exhibitors buy a lock and chain. Lock and chain rental cost is 26,78 EUR.	27,50
<b>Basic water and waste installations</b>		
<b>Water supply and outflow</b>		
3120103C	Water connections Ø15 mm with stand stopcock, water outlets Ø40 mm, incl. water consumption	341,60
3120101C	Water connections Ø15 mm with stand stopcock, incl. water consumption	166,50
3120102C	Installation water outlets DN 40	175,00
<b>Items for hire, excl. fitting</b>		
3120201C	Swivel taps	26,50
3120202C	5 litre water heaters w. WST fitting	44,55
3120203C	21 kW flow heaters	115,65
3120204C	Sink units (1 sink, 1 drainer, 1 base unit)	64,70
<b>Fitting charges</b>		
3120301C	Wash basin connection	65,79
3120302C	Single sink connection	65,79
3120303C	Double sink connection	77,45
3120304C	5 litre water heater connection	53,00
3120305C	Flow heater connection	65,79
3120306C	Coffee machine connection	65,79
3120307C	Combi kitchen connection	77,45
3120308C	Container connection	110,30
3120309C	Dishwasher connection	88,00
* Connections shared between multiple fixtures, multiple connections for single fixtures and single connections shared by multiple stands are not permitted. Individual quotations are available on request.		
*A 50% surcharge is levied for open-air fittings. Outdoor connections are disabled when there is frost.		
Water and waste water installations can only be installed above floor in all halls.		